

“The Rotator” Summer, 2013

Engineering Humor: “To the optimist, the glass is half full. To the pessimist, the glass is half empty. To the engineer, the glass is twice as big as it needs to be.” - Unknown



What AME's Up To... AME has recently been appointed an authorized distributor for Wartsila Seals & Bearings, in the State of Florida. Wartsila North America invited AME to their Ft. Lauderdale facility for a hands-on-training session that covered installation and service of the Enviroguard PSE seal. The training program was specifically designed for distributors and Advanced Mechanical Enterprises is the first distributor in the US to participate...quite an honor! “It was a pleasure to have Advanced Mechanical Enterprises take part in our distributor training program,” said Vivienne Forrester, Channel Sales Manager, WNA. “From a Wartsila perspective, it was very successful and we look forward to continuing our good relationship with them”.



When AME isn't busy training or solving complex technical issues on rotating machinery, they still have plenty to do. In anticipation of this year's tradeshow season, the marketing team is hard at work designing a new 20' x 10' exhibit booth. AMEsolutions.com is also in the process of its continued transformation that will include a new blog spot and client login portal, set to launch in the fall.



News From: United States Sugar Corporation, the US's largest sugarcane producer, is also AME's latest Industrial client. AME service engineers are currently creating an annual condition monitoring program that will increase station efficiency and maximize performance. Most recently, AME took ultrasonic thickness measurements to inspect sheet piling walls that supports the Prudential pump station for wear and corrosion. “AME was commissioned to perform ultrasonic thickness measurements on sheet piling walls,” said Sunil Abeygunawardana, Agricultural Engineer, PE C Eng. M/Mech E, US Sugar/USSC. “These readings enabled USSC to determine whether or not the existing structure could be refurbished rather than being completely replaced, saving us time, and money.”



Marine News: While Advanced Mechanical Enterprises gets a lot of calls from Captains and Shipyards, they're also a favorite amongst yacht management companies like Fairport Yacht Support. Founded by reputable industry veteran Graeme Lord, Fairport offers everything from crew administration to safety compliance services. Fairport frequently utilizes AME as a supplier for their yachts' maintenance and most complex repair needs, including everything from vibration analysis to seal and mount replacement. “Fairport respects AME's longevity in the field, continuing investment in resources and their after sales service,” said Graeme Lord, Owner/President, Fairport Yacht Support. “Our discerning clientele expect nothing less than advanced diagnostics, professionalism, and transparency—all of which AME delivers time and time again.”



Final Thought: Do rigorous maintenance schedules have you working harder and playing less? Don't ruin your entire summer. Let AME streamline your program with our diagnostic and service capabilities. We even have condition monitoring equipment to monitor your machinery remotely, 24-hours a day, 7-days a week! Simplify your life and get back to having fun in the sun. Contact Christine at: info@AMEsolutions.com or 954-764-2678.




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Advanced Mechanical Enterprises
Headquarters 217 SW 28th St.
Ft. Lauderdale, FL 33315

Lauderdale Marine Center
2015 SW 20th St., Suite 210 & CS4
Ft. Lauderdale, FL 33315

AMEsolutions.com
Toll-Free: 866 377 0770
T: 954 764 2678